## MEETING MINUTES Lake1Stop Partners October 18, 2012 – 10:00 a.m. Lake County Department of Job and Family Service

## Partner Representatives in Attendance

**Staff in Attendance** 

Sonya Holland, ODJFS Carol Darr, ABLE (Proxy) Matt Battiato, LCDJFS (Proxy) Leslie Ryan Robert Dawson

Leslie Ryan called the meeting to order at 10:10 a.m. and asked each attendee to introduce themselves to the group. Minutes of the July 19, 2012 meeting were reviewed. Bob Dawson motioned for the approval of the minutes, seconded by Sonya Holland; all were in favor; motion carried.

Leslie Ryan reviewed the final PY11 Performance Report. The report speaks for itself. We exceeded eight of the nine measures. Bob Dawson provided additional information regarding the PY12 Standards which are being negotiated. Ohio has finalized the negotiations with the Department of Labor which are subject to local negotiations, Bob reported. Bob provided a handout which outlines the states goals. The entered employment rate for adults has increased from 70% to 72% while the retention rate remains unchanged. The Average Earnings for the Adult measure moves from \$14,500.00 to \$15,500.00. The Dislocated Worker (DW) standard for Entered Employment remains the same while the Retention rate moves from 92% to 90%. The DW average earnings increased from \$17,000.00 to \$18,911.00, which is a significant increase. The Youth placement rate moves from 60% to 65% and the Youth Certificate or Degree moves from 42% to 60%. The Youth Literacy and Numeracy measure moves from 37% to 44%. Bob reports that it is unlikely that these measures will be reduced since we met previously set goals.

Leslie reviewed the new Balanced Scorecard for PY12 through September 30, 2012. Discussion was focused on plans to continue to meet these goals. Bob shared exciting news about Lake1Stop's decision to implement an On-Line Registration System. This will afford individuals with the ability to access one stop services without having to register in person. We are optimistic that this will attract and engage more job seekers. We are also enhancing our case management services so that an employment specialist will initiate contact with the registered job seeker and will guide them to appropriate services. Sonya Holland will report quarterly report about and OJT'S written by State staff.

Bob revisited our Return on Investment (ROI) Analysis and added that this report will be enhanced by including a "Tax payer" ROI which will identify first year earnings against all costs, including state, local and federal tax contributions and social security. The state is still working on developing an ROI tool and is reviewing our ROI methodology. The 3.0 ROI will continue to be a goal on the Balanced Scorecard for PY12.

Leslie provided some handouts about the Ohio Incumbent Worker Training Program and the Lake1Stop Workshop Schedules. Sonya led a discussion about the REA, UCRS and EUC attendance and participation rates from 9/14/12 through 10/19/12. REA held six sessions. Of the 208 persons scheduled, seven (7) people attended in person and 79 completed the session on-line. A total of 267 EUC participants (Tier 1 & II) were scheduled. Seven sessions were held and a total 81people attended. A total of 142 people were scheduled to attend UCRS sessions. Three sessions were held and 58 people attended in person while 55 completed the session on-line.

Bob mentioned that there will be changes to the One-Stop M.O.U. which will take place July 1, 2013. He just received the proposed changes and will update the committee once he has reviewed the document. A handout was provided about OhioMeansJobs enhancements. Leslie discussed the Rapid response activities taking place bow which include Fashion Bug (two locations) and Morton Salt. RR Surveys were given to the affected employees at Fashion Bug. Unfortunately the affected workers at Morton Salt will not be returning. We have seen a few of them at lake1Stop and we have reached out to the Union in an effort to schedule a session for the affected workers. A handout was provided about the Governor's Workforce Board.

Sonya Holland offered that they are looking at the possibility of providing more on-line training opportunities. In addition they are looking to engage more employers who hire seasonal farm workers. Sonya also mentioned the "Earn to Learn" Training Program where an unemployed person works as a "trainee" to gain work experience which receiving unemployment benefits. She will keep us posted on all of these activities.

## The next meeting of the One-Stop Committee was scheduled for January 24, 2013 at 10:00 a.m.

There being no further business, Bob Dawson moved to adjourn the meeting at 11:00 a.m. the motion was seconded by Sonya Holland; all were in favor; meeting adjourned.